

The logo for Consult Australia, featuring a stylized circular emblem composed of two curved, overlapping bands in shades of teal and dark blue.

**CONSULT AUSTRALIA**

**END-OF-YEAR TENDER CAMPAIGN  
2020 SUMMARY**

# END-OF-YEAR TENDER CAMPAIGN

## OVERVIEW



**The purpose of the campaign is to promote a mentally healthy industry and better procurement practices by seeking support from clients to introduce a tender 'blackout' or three-week delay to timeframes over the Christmas and New Year break.**

## HISTORY

- **2018 - Initiative was successfully piloted in QLD, and resulted in changes to the government's tender policy**
- **2019 – Initiative was launched across the country as a reactive campaign**
- **2020 – Initiative was expanded further as a proactive campaign aimed at most government clients in the sector (targeting 95 agencies/departments)**

# END-OF-YEAR TENDER CAMPAIGN

## POSITIVE RESPONSE



- **In December 2020, Consult Australia had received 20 positive responses, the vast majority of which were very supportive and agreeable to the including:**
  - **ACT:** Major Projects Canberra
  - **NSW:** Sydney Metro, Transport for NSW and Water NSW
  - **NT:** Department of Industry, Tourism and Trade, Department of Infrastructure, Planning and Logistics
  - **QLD:** Department of Premier and Cabinet, Department of Transport and Main Roads, Department of Education
  - **SA:** SA Water and Renewal SA
  - **TAS:** Department of State Growth, TasWater, Department of Treasury and Finance, Department of Education
  - **VIC:** City West Water, Melbourne Water, Projects Victoria, Suburban Rail Loop Authority, Wannon Water
  - **WA:** Pilbara Ports Authority, Department of Finance and WA Local Government Association

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## SAMPLE OF POSITIVE RESPONSES



### **Department of Education, QLD:**

*"As you may be aware, the Department of Education has a demonstrated history of observing a blackout period for tenders at this time of year. The department has announced that it will support the Queensland Government Christmas Moratorium on Information and Community Technology (ICT) tendering under which ICT tenders will not be released during the period 15 December 2020 to 12 January 2021. I am pleased to inform you that it is the department's intention to observe the same moratorium period for tendering in the Building, Construction and Maintenance category and in the General Goods and Services category wherever possible."*

### **Transport and Main Roads, QLD:**

*"The COVID-19 pandemic has presented many challenges and TMR continues to recognise the importance of supporting the wellbeing of its industry partners, suppliers and staff, especially during the Christmas/New Year period by implementing a tender blackout period between 11 December 2020 and 8 January 2021."*

### **Power and Water, NT:**

*"Supporting mental health initiatives such as blackout tender periods over the Christmas and New Year period are strategies which Power and Water supports. To this end Power and Water has already implemented a blackout tender period from Thursday 17 December 2020 to Wednesday 6 January 2021..."*

# END-OF-YEAR TENDER CAMPAIGN

## SAMPLE OF POSITIVE RESPONSES



### **Department of Industry, Tourism and Trade, NT:**

*"...I advise that in recognition of the reduced capacity or shut down of many businesses and industries over the Christmas period the NT Government has set final and first tender closing and release dates for 2020-21."*

### **Department of Treasury and Finance, TAS:**

*"...in light of your correspondence, Treasury will contact agencies to encourage them to introduce a blackout tender period between 21 December 2020 and 8 January 2021."*

### **Southern Ports, Albany, Bunbury, Esperance, WA:**

*"Southern Ports is an active promotor of mental health within, and external to, our business and we are cognisant of the role we play in the broader industry. This year, in particular, lends itself to ensuring we all have an increased focus on mental health, especially at Christmas and New Year. As such, Southern Ports is more than happy to support the tender blackout initiative, and we will not be including the blackout dates in our formal tender periods."*