

MEDIA RELEASE

FOR RELEASE: 7 NOVEMBER 2019



CONSULT AUSTRALIA RELEASES NEW CONTRACT

NATIONAL – Consult Australia has released a new concise contract for consultants, for use in the engagement of professional services.

The new contract is designed to be as flexible as possible – for use by consultants of various sizes and disciplines, across a range of projects. There is also an appropriate balance in the role and responsibilities for both clients and consultants.

We have developed an advisory note to the contract that explores issues including certainty of services including scope, programme and deliverables. All parties are encouraged to take care to ensure that there is certainty and clarity at the outset. This includes understanding the contract terms and the attached documents such as the consultant’s fee proposal.

As a standard form contract, the Consult Australia contract provides important efficiencies for consultants in providing their professional services. It has the potential to reduce transaction costs by eliminating the need to negotiate all contract details for each and every instance a consultancy service is used.

The contract is free to Consult Australia members, and available to non-members at \$100 (+GST).

Nicola Grayson, CEO of Consult Australia said; “We are pleased to provide this service to our members to help them deliver quality services to their clients.”

“As we know, innovation can be stifled by protracted negotiations and unfair contract terms. With this contract we have sought to have the right balance between the roles and responsibilities of both consultants and clients. It is hoped that this concise contract will be easily understood by both parties.”

To purchase/access the contract, go to the Consult Australia bookshop [here](#).

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NOTES TO EDITOR

1. About Consult Australia

Consult Australia is the industry association representing consulting firms operating in the built and natural environment sectors. These services include design, engineering, cost management, architecture, technology, survey, legal and management solutions for individual consumers through to major companies in the private and public sector including local, state and federal governments. We represent an industry comprising some 48,000 firms across Australia, ranging from sole practitioners through to some of Australia's top 500 firms with combined revenue exceeding \$40 billion a year.

2. About Nicola Grayson

Nicola Grayson is the Chief Executive of Consult Australia. Nicola is responsible for implementing the organisation's strategy, building ongoing external relationships, and for leading Consult Australia's advocacy and government relations agenda on behalf of member firms.

Nicola is a government relations specialist, and has represented industry associations in the United Kingdom, the European Union, and Australia. Nicola has worked across a range of sectors including general insurance, consumer finance, alcohol, and education, in addition to consulting engineering. She has an Honours Degree in Law from the United Kingdom and was previously Consult Australia's Director of Policy and Government Relations.

3. For interview

For more information and to arrange an interview, please contact Nicola Grayson directly on +61499 878 839 or email nicola@consultaaustralia.com.au.