

For over 70 years, the sole association dedicated to the success of consulting businesses in design, advisory and engineering.

Our value



Advocating for your business success

A **policy and government relations** team dedicated to improving the commercial operating environment for our members through our relationships with key clients, particularly in government



Providing trusted forums for sharing & collaboration

Safe spaces with industry peers to collaborate, exchange knowledge, prepare for change, understand challenges and share expertise



Championing industry leadership

Profiling the critical and unique role of the industry and our members in the supply chains in which they work and as positive change-makers in the broader economy



Building capability

Education, resources, and networking that supports a thriving, competitive consulting industry

Our members, ranging from Australia's most innovative small and medium sized firms to global corporations, deliver the solutions to the nation's most complex challenges helping shape, create and sustain our built and natural environment.

Our vision is for a thriving, competitive consulting industry that supports a prosperous economy and better outcomes for our members' clients including for governments and the communities they serve.



Consult Australia's position as a trusted advisor for governments, and partner for client representative groups across Australia reflects the long-standing engagement of all our members. Our services and the clarity of our advocacy and focus on the intersection of our people, procurement policy and productivity is driving better behaviours, and real wins for our members. I am proud to lead Consult Australia and see the benefits for our whole industry alongside those leading member firms that continue to support our vision. I look forward to your support.

Rowenna Walker, Managing Director - NSW/ACT, Aurecon | Consult Australia President





As a consultant I was an active member of Consult Australia. I saw it as a positive forum for consulting firms to come together to contribute to combined challenges. I have seen the value that Consult Australia provides. You are the conduit for communication and understanding between government and the private sector.























































Advocating for your business success

Your ally in business, advocating for those changes most critical to your success.



Operating at the intersection of issues focusing on:

- the procurement of your services
- the people and culture that drive the industry; and
- opportunities to increase productivity
- Our policy and government relations team operates in every state and territory, and is dedicated to improving the commercial operating environment for our members through our relationships with key clients, particularly in government. Nationally we work with over 100 government departments, and agencies around the country. We hold trusted relationships with central procurement agencies (e.g. Departments of Finance), asset owners (e.g. Departments of Transport, Health and Education) and at a ministerial level.
- In the year ahead our advocacy campaigns are focused on:
 - improving procurement, contracts, client behaviour and removing red-tape
 - reducing risk, claims and pressure on PI insurance
 - realising the benefits of digitalisation and increasing productivity
 - supporting sustainability and pathways to net zero
- Our member-only roundtables, committees and working groups established across Australia ensure opportunities to contribute to our advocacy, meet directly with government stakeholders and access insights critical to your business.
- Our intimate Boardroom lunches throughout the year give you **direct** influence and a stronger voice with key decision makers.



Your work to bring about reforms that will enhance productivity across the engineering and construction sectors has never been more important with the current market capacity issues being felt across the country. Your efforts to improve procurement practices across government needs to be applauded. It is certainly something we all see as critical for the development of our nation.

Phil Helberg, CEO, Infrastructure WA





Access to an exclusive network of influence across government

As part of our relationships with government and industry we are involved in around 30 regular forums that present exclusive opportunities for members to influence decision making. Member representatives can shape Consult Australia's contribution at a strategic level, and be directly involved in over 20 government forums to grow their relationships with government and drive change. Issues discussed across agencies include

all those of greatest importance to our industry including issues across pipeline, planning, design, procurement, construction and maintenance. These regular forums provide critical opportunities to collectively raise consultant challenges, contracting issues, capacity and productivity constraints, and instances of red-tape. They are vital in helping deliver practical policy change for the benefit of the industry and clients.

Providing trusted forums for sharing & collaboration

All our forums, roundtables, committees and working groups provide *invaluable networks for your business leads* to share challenges, access market intelligence and benchmark.



Our state and territory committees, supported by dedicated state/territory managers around the country, provide unique opportunities to collaborate, exchange knowledge, prepare for change, understand challenges and share expertise.



Sub-committees and task groups are established (including with agencies) as needed to deep-dive and manage detailed activity.



Our national roundtables provide support for critical business functions focusing on Liability & Contracts (with representation from legal counsels and commercial managers or equivalents); People & Human Resources; and our relationship with the Department of Defence.



Small and medium-sized firms also have access to our monthly online SME Forum to canvas immediate issues of concern, and our Annual SME Summit to support capability, knowledge sharing and networking.



For firms with over 200 staff our Large Firms CEO Forum meets four times a year to **drive change on those** most critical issues affecting the industry.





Consult Australia Champions of Change

...a pleasure and a privilege to work with this group of amazing leaders on our common passion to drive change in our industry for the betterment of all our people.

Louise Adams, COO Aurecon & past Chair Consult Australia Champions of Change



Our commitment to improving diversity and inclusion across the sector through the Consult Australia Champions of Change Program continues as the standard-bearer for industry.

Participation is completely optional for members to engage with our Champions of Change Program, with our CEO Champions' supporting dedicated resourcing and access through the broader Champions of Change Coalition.

Our Champions' leadership and commitment continues to drive critical long-term change supporting diversity and inclusion across industry.



Championing industry leadership

Whether a sole trader or a global multi-national, we know our members help deliver the solutions to the nation's most complex challenges helping shape, create and sustain our built and natural environment.

- As a member of Consult Australia you are communicating to your clients, the
 community and the industry that you are committed to our <u>Code of Ethics</u>, and that
 you will uphold the standards expected of professional consultants aligned with the
 principles of collaboration, fairness and integrity.
- With our members support for this Code of Ethics we are champions for their leadership, profiling the critical and unique role of consultants in the supply chains in which they work and as positive change-makers in the broader economy.
- We lead collaborative advocacy across industry, including with the Australian
 Constructors Association, the Insurance Council of Australia, Engineers Australia,
 the Australian Chamber of Commerce and Industry, the Australian Sustainable
 Built Environment Council and the International Federation of Consulting
 Engineers (FIDIC).
- The Consult Australia Awards for Excellence are a sought-after recognition of our members' achievements that celebrate the best of our industry across world-leading projects, with clients, as champions of change, cultural leaders and innovators.
 Our Gala Awards Dinner in March is the go-to event to celebrate and network with government and industry.

We can't do the great work we do without Consult Australia and the members. We are proud of our strong relationship to grow capacity and capability in South Australia. We look forward to working with Consult Australia over the next 70 years providing benefits for our industry and the community through their advocacy and leadership.

Jon Whelan, CEO, Government of South Australia Department for Infrastructure and Transport





Building capability

We are committed to help build the capability of your team to ensure your future business success, through our education and courses, member resources, the Consult Australia Centre for Contracts and Risk, our Mental Health Knowledge Hub, our FutureNet committees and events as well as our FutureNet Business Leaders Program.

- Our education and courses are focused on building capability in those areas most critical to our members' success. For example, our industry-leading Contracts for Consultants course (now with an alumni of over 2000 participants), Role of the Superintendent and Disputes and Claims courses book out in advance, and are available for delivery in-house. Contact us now for dates.
- The Consult Australia Centre for Contracts and Risk provides our members with immediate access to a raft of resources and leading thinking to build in-house capability on contracts and risk in what is now one of the world's most litigious construction environments. This includes:
 - Consult Australia's **standard form contracts** for the engagement of consultants and subconsultants, available free to members, and client briefings on key issues to help your people advocate with clients on terms of concern.



- Consult Australia's Mental Health Knowledge Hub provides a one-stop shop for a range of relevant materials to help our members to create mentally health workplaces.
- · Our FutureNet committees and events support critical skills and networking for the future generation of consultants working across the industry around Australia. Future leaders representing their firms on FutureNet committees provides fantastic development opportunities.
- · Our FutureNet Business Leaders Program, delivered over eight months through sixteen interactive sessions remains one-of-a-kind and uniquely targeted to consultants in our sector. Providing mentoring with exceptional industry leaders, learnings that are applied through multidisciplinary teams and a capstone project sponsored by government, this program has an esteemed alumni of current industry leaders.



Joining Consult Australia added to our bag of external helpers that assist us navigate the compliance world. Consult Australia have excellent resources that help complement our business operations. I am very grateful for the team at Consult Australia for being there for us when we need advice on contracts, mental health and other resources for our business. Our membership is an investment in our business and also offers excellent training courses for our people.

Angela Harlen, Director, ACS Engineers (Aust) Pty Ltd (member for over 5 years)



Membership eligibility & fees

- Full Membership of Consult Australia is available to firms that provide consulting services in the built or natural environment and which are primarily run by professionals. You can browse our current members here">here.
- Our membership fees are based on how many staff you employ in Australia. You can see what fee applies to your employee numbers here.

Ready to join?

To apply for membership today, simply complete our <u>application form</u> and email it through to <u>membership@</u> consultaustralia.com.au



Interested, but have some questions? We love a chat...

Speak to the Consult Australia membership team:

- 02 8252 6700
- membership@consultaustralia.com.au

And if you need a bit more time...

Make sure you:

- Follow us on LinkedIn
- Subscribe to our newsletter, Consulting Matters

We look forward to hearing from you soon.

What our members are saying about the value of membership

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Chairing the Tasmanian Committee of Consult Australia is a privilege and an honour. It has given me the opportunity to represent our committee and our industry to clients and State Government Ministers, to bring our unique insights to bear on decision-making, and to be part of the solution to the challenges we face. It has been an exciting time of change and collaboration in Tasmania through the Government's Building and Construction Roundtable, and Consult Australia has been influential in shaping new ways of working that will leave a positive legacy of model client/industry relationships.



Catherine Searle, Tasmanian Office Lead and Principal Consultant, Strategic Advisory, Jacobs (Chair, Tasmanian Committee)

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Consult Australia continues to evolve in direct response to the needs and aspirations of all its member companies, large and small. Consult Australia is openly willing to take on issues that some might find too hard or otherwise beyond the scope of their perceived services mandate. These include support for continuous improvement of workplace culture within member companies, and seeking better value for money associated with major business operating expenses including PI and related insurance premiums.



Robert Dickinson, Director, Hydricity Systems (member for over 5 years)

Consult Australia membership is the richest company membership we hold. From the member resources, the contracts support and education, the industry and workplace trends and insight; the network opportunities and relationships with other member businesses and the support of the team, we get incredible value.



Jonathan Allan, Chief Operating Officer, Umwelt Australia (member for over 5 years)

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Our involvement with Consult Australia from a firm level, allows us to keep step with current industry challenges and advocacy that is meaningful to our business in advancing the consulting industry. We have involvement at the senior level through the committee and junior level through FutureNet engagement which allows a ripple benefit through the organisation.

At an individual level, as Chair, I have a seat at the table in key engagements with other industry bodies, clients and the market to further advocate for our position as consultants. The collegiate nature of the membership banding together towards a common advocacy area that is affecting our businesses is powerful and something I receive a great sense of achievement out of particularly when we are able to make positive inroads into our strategic priority areas.



Sarah Iwaniw, Transport Industry Leader (WA & NT), Aurecon (Chair, Western Australia Committee)