



ESSENTIAL INSIGHTS

Contracting & Risk

Training Capability and the Future of Collaborative Delivery

Procurement capability is vital to productivity and should be prioritised by both clients and suppliers. While standard contracts set out the mechanics it is training that turns wording into practice, particularly for NEC contracts in Australia which is still building its base of accredited users.

Contracting and risk professionals already know that NEC contracts only deliver on collaboration when the people using them understand how to run them. Training is what equips project teams, and the government clients they work for, to use the collaborative mechanics well, including early warnings and compensation events, so the contract behaves the way it was designed to.

The Consult Australia partnership already gives members, and their more than 32,000 employees access to NEC contracts and training discounts. Full details of the training options open to Australian teams are set out on the [NEC Contracts training page](#).



Training Capability and the Future of Collaborative Delivery

Getting ahead in an early adoption market

NEC4 adoption in Australia remains relatively early, but significant clients are building experience across water, transport and major science and technology infrastructure.

Sydney Water adopted NEC4 as its standard procurement route for its Partnering for Success programme, while Main Roads Western Australia and the Square Kilometre Array Observatory have also used NEC4.

For consultants and contractors, this creates an opportunity to get ahead of the curve. As more clients adopt NEC4, firms that understand how the contracts work will be better prepared to bid, mobilise and deliver on NEC4 projects. Building capability now means being ready as adoption grows, rather than having to catch up when the next opportunity arrives.

Building capability with NEC

There are various training routes for Australian teams:

- **Bespoke in-house training** – NEC Training Tutors travel to your location, or deliver online, with a programme built around your project types and government client relationships, in a confidential setting.
- **Virtual and blended courses** – delivered online in local time zones as part of the wider Asia Pacific training programme, for practitioners who need structured learning without travel.
- **Accreditation** – individuals can work towards NEC AccPM, NEC AccS or NEC AccSM, the three role-based accreditation designations, joining a global register of more than 19,000 accredited NEC professionals worldwide.

The organisations and professionals that invest early will be better positioned not only to work on NEC4 projects, but to help clients and project teams realise the benefits of a collaborative approach.

This *Essential Insight* was produced in collaboration between Consult Australia and NEC Contracts.

For more information on the work of Consult Australia on contracts, risk and procurement, visit the [Centre for Contracting & Risk](#), phone +61 2 8252 6700, or contact info@consultaaustralia.com.au

For more information on NEC Contracts, including training and copies of the contracts, visit necontract.com or contact sales@necontract.com