

For over 70 years, the sole association dedicated to the success of consulting businesses in design, advisory and engineering.

Investing in Consult Australia is investing in your business.



Our value



Your place for advice and practical support.



A strong peer network, because you're not in this alone.



Access expertise to tackle your biggest challenges.



Your direct link to government clients and industry decision-makers.

Our members, ranging from Australia's most innovative small and medium sized firms to global corporations, deliver the solutions to the nation's most complex challenges helping shape, create and sustain our built and natural environment.

Our vision is for a thriving, competitive consulting industry that supports a prosperous economy and better outcomes for our members' clients including for governments and the communities they serve.

Why our members value Consult Australia



Joining Consult Australia added to our bag of external helpers that assist us navigate the compliance world. Consult Australia have excellent resources that help complement our business operations. I am very grateful for the team at Consult Australia for being there for us when we need advice on contracts, mental health and other resources for our business. Our membership is an investment in our business and also offers excellent training courses for our people.

Angela Harlen, Director, ACS Engineers (Aust) Pty Ltd (member for over 9 years)



We have immensely benefited from our membership since the beginning. As a leading professional organisation, we have been fortunate to attend many functions from leadership conferences, seminars and SME business forums. These platforms give direct insight into helping our business operations and allows us to provide feedback to Consult Australia on the challenges for small and medium businesses so that they can be an advocate to the relevant authorities.

Peter Geoghegan, BE (Hons) MIEAust CPEng NER RPEQ, Managing Director, GEOTRON Pty Ltd (member for over 10 years)



Gamcorp's 10+ year membership with Consult Australia reflects our strong belief in the organisation's role in driving excellence within the consulting industry. Their proactive approach to addressing industry challenges, coupled with their comprehensive resource offerings, has been instrumental in supporting our business growth. The insights and connections we've gained through Consult Australia have been invaluable, making them a true partner in our success.

Martin Gamble, Managing Director, Gamcorp (member for over 10 years)

Our small and medium business members include



















































Your first place for advice and practical support

Running a consulting business in Australia isn't easy. You're balancing contract risk, PI insurance pressures, certainty of project pipelines, and navigating complex procurement processes all while trying to attract and retain skilled staff, manage HR challenges like mental health, DEI, and cybersecurity risks, and ensure your business stays competitive.

At Consult Australia, we get it. For over 70 years, we've been the only industry body dedicated to supporting consulting businesses like yours. With a 90%+ member retention rate, our members know we deliver real value.

As a not-for-profit, every dollar you invest in us goes back into shaping a stronger industry for businesses like yours.

Consult Australia's <u>Mental Health Knowledge Hub</u> and <u>Diversity and Inclusion Knowledge Hub</u> provide a range of relevant materials to help our members.



Contracts for Consultants training course



I applaud Consult Australia for their recognition that small businesses bring technical expertise and problem solving innovative skills to the engineering industry. Niche businesses that provide focused services to clients not based on size but the value they bring to the table. Consult Australia has provided a strong platform to the subject matter specialists and entrepreneurs who would otherwise be forgotten in the loud noise of large entities. I look forward to working with Consult Australia in the long term and be an active contributor and enabler of positive change to the larger engineering community from a local and global perspective.

Huma Hussain, Founding Director, Infrastructure Design & Innovation Pty Ltd (IDI) (member for over 2 years)



A strong peer network, because you're not in this alone

Consult Australia connects you with peers across the industry, so you can learn from others facing the same challenges. Whether through:

- Regular SME Open Forums focused on business challenges
- Industry networking events to connect with potential collaborators and clients
- Peer-to-peer discussions on emerging issues like AI, cyber risk, and workforce development

Our members tell us that these connections are invaluable - helping them gain insights, share strategies, and strengthen their business.





We can't do the great work we do without Consult Australia and the members. We are proud of our strong relationship to grow capacity and capability in South Australia. We look forward to working with Consult Australia over the next 70 years providing benefits for our industry and the community through their advocacy and leadership.

Jon Whelan, CEO, Government of South Australia Department for Infrastructure and Transport

As a small business member, you will find our SME Forums and our Empowering Small Business newsletters very beneficial.

Emerging Leaders

Our <u>FutureNet</u> committees and events support critical skills and networking for the future generation of consultants working across the industry around Australia. Future leaders representing their firms on FutureNet committees provides fantastic development opportunities.

Our <u>Future Leaders Program</u>, delivered over eight months through sixteen interactive sessions remains one-of-a-kind and uniquely targeted to consultants in our sector. Providing mentoring with exceptional industry leaders, learnings that are applied through multidisciplinary teams and a capstone project sponsored by government, this program has an esteemed alumni of current industry leaders.



Access expertise to tackle your biggest challenges

Running a business shouldn't mean figuring everything out alone. Our State and Territory Managers are here to help you navigate challenges, seize opportunities, and connect with the right people.

Need guidance on accessing tenders? Struggling with PI insurance? Facing risk in a contract?

As a member, we'll help you find the right solution.

Our team is here to help you tackle the tough stuff such as procurement hurdles, PI insurance, contract risk, staffing shortages, and HR concerns. Whether it's tailored advice or a direct connection to industry experts, we'll make sure you have the support you need.

- · One-on-one support on key business challenges.
- Guidance on risk in contracts, insurance, procurement, and more.
- Access to exclusive tools and resources, including contract templates and PI advice.
- We have over 50 member-only Business Guides and Client Briefings on a broad range of topics across areas including law and ethics, insurance and mental health to build the capability of your team.
- The <u>Consult Australia Centre for Contracting & Risk</u> provides our members with immediate access to a raft of resources and leading thinking to build in-house capability on contracting and risk in what is now one of the world's most litigious construction environments. This includes:
 - Consult Australia's standard form contracts for the engagement of consultants and subconsultants, available free to members, and
 - Client briefings on key issues to help your people advocate with clients on terms of concern.

Code of Ethics

Collaboration, Fairness and Integrity - the Commitment of Consult Australia Members

Consult Australia's Code of Ethics, along with the Code of Conduct and the Guide on Consult Australia Activities and Avoiding Anti-Competitive Behaviour sets out the behaviour expected of Consult Australia members and their representatives. For our members the commitment to our Code of Ethics is integral to the values and culture of each and every business.

The commitment of Consult Australia members is an important point of difference that distinguishes the delivery of services relative to those provided by competitors that may not make this same commitment or lead collaboratively through Consult Australia membership.





Your direct link to government clients and industry decision-makers

In an industry where insights, influence, and intelligence shape success, staying ahead means being in the room where decisions are made. Your competitors are already there, are you?

We provide our members with exclusive access to critical business intelligence and policy insights that directly impact your firm's success. Through Consult Australia, you gain:

- Early access to market trends, project pipelines, and regulatory changes
- · Opportunities to influence policies that affect your contracts, procurement, and business environment
- Direct connections with key government clients and industry decision-makers.

Be productive, secure opportunities before others do.





Make sure you have a seat at the table

Maximise your membership more ways to get value

Becoming a Consult Australia member is just the beginning. Beyond the core benefits, there are exclusive opportunities to expand your network, develop your team, and celebrate your firm's success.

Plus:

- Exclusive Boardroom Lunches with key decision-makers: Small, high-impact discussions that connect you directly with clients and industry leaders.
- Express Breakfasts: Insightful, time-efficient networking and industry briefings designed for busy leaders.

And there's more:

- SME Scholarship: Supporting small firms to invest in leadership development.
- Training discounts on essential programs, including the Future Leader Program, Contracts for Consultants, and the Role of the Super.
- Awards discounts: Recognising and showcasing your firm's excellence.
- FutureNet: Helping emerging leaders in your business build their networks and skills.
- Beaton Benchmarking: Providing valuable insights to measure and improve your firm's performance.

Once you're a member, these are just some of the ways to maximise the value of your investment. If you're not at the table, you're missing out!



Ready to join?

To apply please visit our website, simply complete the <u>application form</u> and email it to <u>membership@consultaustralia.com.au</u>



Follow us on LinkedIn....

Visit our page <u>here</u>



And if you need a bit more time...

Subscribe to our newsletter Consulting Matters



Hi, I am Louise Dowbiggin, Membership Development Manager. Please feel free to call or email me to find out more about the benefits of joining. M: 0498 988 408

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