



NEWSLETTER FEBRUARY 2014

NATIONAL STRATEGIC PARTNER



NT DIVISION NEWS

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In the February edition of the NT Division E-Newsletter:

- Division News
- Events
- FutureNet Darwin
- Member Spotlight
- Industry News

Division News

NT Policy Update

Late last year Consult Australia met with the **NT Department of Infrastructure (DoI) Chief Executive Dave McHugh** to discuss broad governmental procurement reform issues and concerns. On 28 January we met again with the department to discuss these reforms further. We envision ongoing engagement with the objective of identifying and improving procurement efficiencies to achieve an outcome benefiting government, consultants and the broader business community. We will continue to update you through the E-newsletter as this work progresses.

Good debt and bad debt in a consulting practice – what does this really mean when looking to grow and improve? [Read this informative blog](#) by Kym Williams, co-owner of easyconsult, and discover the key areas he sees as good debt in a consulting practice. You can [subscribe](#) to the easyconsult blog today to gain valuable information like this every week to build yourself as a consultant. easyconsult is a world-first, unique and affordable coaching program tailored specifically for consultants.

Events

March Boardroom Breakfast – Members Only
Wednesday 19 March

Dr William Freeland

Chair of the NT Environmental Protection Authority

This breakfast discussion will cover the Environmental Protection Authority (EPA)'s policies and how they affect consultants working in the built and natural environment. There will be opportunity for questions to be put to Dr Freeland on EPA policies regarding contaminated sites, reporting etc. For further information and to download registration form [CLICK HERE](#)

FutureNet Darwin

Networking Event

Tuesday 18 February

Darwin Railway Club

Darwin FutureNet is the **ONLY CROSS PROFESSIONAL business networking group specifically for young professionals working in the built and natural environment** – so our networking is more powerful in enabling good business contacts to be made with those you may actually win/do business with.

Consultation expert **Jane Munday** from **Michaels Warren Munday** will kick things off – giving **you** the tips and tricks of professional





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networking, how to network effectively and how to make a lasting impression.

Theory will then be put into practice during short speed networking sessions – then we'll finish the night with casual networking.

Don't miss this exciting event – grab a last minute ticket!!!!!!!

Download registration form [HERE](#)

Drinks and Canapés are included.

HELP US GROW

To ensure the FutureNet group builds on the success of our first event we are calling on you for assistance.

What do we want?

- ✓To increase our database of **contacts** in Darwin
- ✓To attract an initial core group of **sponsors** to partner with us on this new initiative

Please assist us by passing this email on to anyone you know in the Darwin who may be interested in attending events or sponsoring.

Anyone with interest in being involved at any level (attendance, committee, sponsor) should simply email jan@consultaaustralia.com.au indicating areas of interest.

Membership & New Members

Consult Australia's services include:

- An annual industry lead Salary Survey delivered in partnership with AON Hewitt;
- Practice Performance Survey— a 40 metric peer benchmarking tool delivered in partnership with Deloitte Private;
- The industry's first collaboratively developed Safety in Design Tool Kit;
- Free immigration advice;
- Company insurance offer;
- Standardised contracts;
- Professional development courses; and
- FutureNet for junior professionals and state-wide senior client networking opportunities.

Are you a member yet? Contact Jan Irvine, State Manager SA/NT for further information on membership services and benefits at

E: jan@consultaaustralia.com.au

New Members

We welcome new members

- Rider Levett Bucknall

Consult Australia Member Benefit spotlight – Members receive discounted prices on our education and training courses.

Consult Australia has released a new monthly webinar series featuring a range of short educational topics. This will allow consultants to develop their skill sets without taking them away from the office and minimise lost billable hours.

Group booking discounts are available. When making a group booking individuals can view the webinar from their own individual desks or alternatively they may choose to view the webinar as a team around the boardroom table. To check out the upcoming webinars [CLICK HERE](#)





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Industry News

AIRAH Technical Presentation Darwin Abattoir – Livingstone Valley Wednesday, February 26

The Darwin Abattoir is a new \$91m facility being built by the Australian Agricultural Company (AACo), 50km south of Darwin in the Livingstone Valley. The abattoir will process around 200,000 cattle per year, sourced mainly from the Northern Territory's cattle industry, including AACo stations. Now under construction, it is due for completion by mid-2014. [Further details click here](#)

A big thank you to our NT Division Sponsor for 2013/2014– it would not be possible to offer our great program of events, workshops and advocacy without their support.

Sponsoring the NT Division ensures we can continue with our **successful events program**, and **speak loudly** on behalf of our members across **varied, critical advocacy issues**. For information download the [NT Division Sponsor Package 2013/2014](#). If you would like to discuss opportunities to work with the NT Division please contact jan@consultaaustralia.com.au or PH (08) 8216 1177

NT Division Gold Sponsor 2013/14

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