

PROJECTS NSW MUST BE A MODEL CLIENT

Industry is eager for Projects NSW, the specialist unit within Infrastructure NSW announced today by the Minister for Transport and Infrastructure, to be a 'model client' as it manages the procurement and delivery of the state's infrastructure priorities.

In welcoming the announcement, Consult Australia NSW State Manager Matthew Trigg thinks that the opportunity should not be missed to set new benchmarks:

'Projects NSW must learn from the mistakes of the past and the challenges of the present where many procurement activities are sub-optimal and can cost tax-payers millions through poor practices.'

'World-class projects deserve world-class procurement.'

'We need to see projects with clear objectives and accurate briefs, appropriately packaged and taking advantage of the full suite of innovative funding mechanisms, including value capture financing.'

The Knowledge Already Exists

Key industry organisations like Consult Australia have spent years identifying the barriers to better procurement in New South Wales and throughout the country, and encourage Projects NSW to take particular note of the following three recent reports:

- [More for Less](#) – The economic benefits of better procurement ([full report](#))
- [Breaking up is hard to do](#) – Factors to consider in packaging major projects
- [Value Capture Roadmap](#) – Key success factors and recommendations ([full report](#))

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For further information or to arrange an interview, please contact Consult Australia's NSW State Manager, Matthew Trigg on 0404 532 536 or via email at matthew@consultaustalia.com.au

About Consult Australia

Consult Australia is the leading not-for-profit association that represents the business interests of consulting firms that design, engineer, assess and plan our built and natural environments.

We represent an industry comprising some 48,000 firms across Australia, ranging from sole practitioners through to some of Australia's top 500 firms. Collectively, our industry is estimated to employ over 240,000 people, and generate combined revenue exceeding \$40 billion a year.

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